

# Financial Life Planning Fee Schedule

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## Service Level I

Service Level I is designed for clients who are interested in singular strategies that address specific areas of concern.

### Personal Financial Website

### Monthly Newsletter

### Budget Review

### Large Purchase plan

### Debt Strategy

### 401k / 403b Review

### Annual Review

### Specific strategies in:

- Mutual funds, ETFS
- Life insurance, fixed and variable
- 529 plans, education savings
- Annuities, fixed and variable
- Disability income insurance
- Long-term care insurance

### Alternative investments in:

- Managed futures
- REITs
- Oil and gas
- Leasing
- Private equity

## Service Level II

Service Level II is designed for clients who desire comprehensive financial planning and an ongoing relationship.

### Services include Level I, plus:

- Comprehensive review of financial data and financial plan
- Risk profile assessment
- Investment Policy Statement (IPS)
- Match objectives with portfolios
- Model asset allocation portfolios
- Fee-based programs
- Implement financial planning strategies
- Optional tax, income, hedging, and protection strategies
- Portfolio performance reports
- Quarterly monitoring of models
- Quarterly contact by phone, email, and/or newsletter
- Monthly statements
- Portfolio performance reports
- Annual monitoring of risk profile
- Semi-Annual portfolio review



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## Service Level III

Service Level III offers clients our highest level of contact and hands-on association, as well as increased attention and sophistication in the financial planning process, asset management, and specialized planning.

### Services include Level I and Level II, plus:

- Written financial plan
- Online Access to financial plan
- Invites to Educational Seminar's
- Income needs analysis
- Cash management and liquidity
- Separate account money management
- Individually customized portfolios
- Tax planning
- Personal values investing
- Quarterly portfolio review
- Ongoing monitoring of financial situation
- Direct assistance working with specialist advisors (e.g., accountants, attorneys)
- Specialized planning
  - Business succession
  - Estate planning
  - Social Security
  - Education funding
  - Charitable giving
  - Special needs
  - Legacy planning

## Pricing Model

Service Level I	Service Level II	Service Level III
Initial Fee (Client Entered Data) \$250	Initial Fee (Client Entered Data) \$500	Initial Fee (Client Entered Data) \$750
Initial Fee (Advisor Entered) \$500	Initial Fee (Advisor Entered) \$750	Initial Fee (Advisor Entered) \$1,000
Monthly Ongoing \$75	Monthly Ongoing \$100	Monthly Ongoing \$150

## Putting the Personal Back in Personal Finance

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